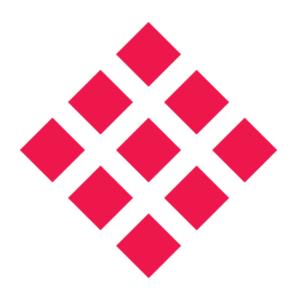
# **Secure Remote Access**

Krzysztof Hajzyk EMEA Sales Director



# Agenda

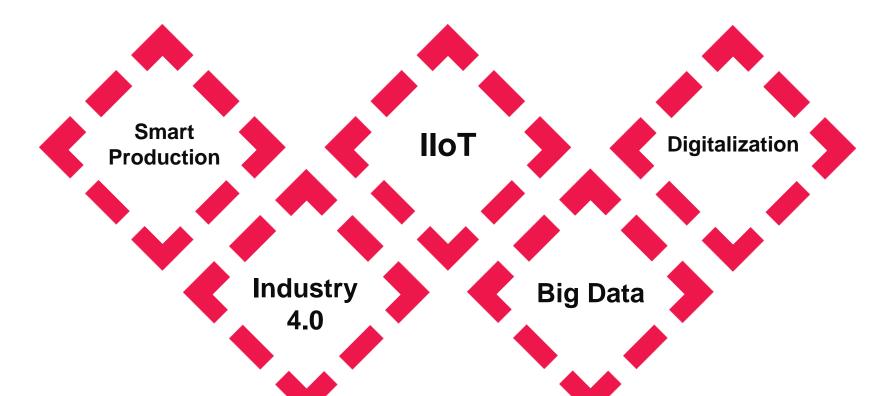
- Trends and Definitions
- ProSoft Connect
  - Secure Remote Access
  - Persistent Data Network
- Use Cases
- Demo



# What is remote access?



### Remote Access Trends



### What is Remote Access?

- Remote Connectivity
  - Securely access your equipment from anywhere you have internet
    - Monitoring
    - Service/Maintenance
    - Commissioning, etc.
- SCADA
  - Supervisory Control and Data Acquisition
- IIoT Enabler
  - Easily connect to your application



# Why use it?

- Reduce Machine Downtime
- Increase Productivity and Efficiency
- Secure Anytime, Anywhere Remote Access
- Reduce Support and Service Costs
- Increase Profitability



### Where it all starts...



### The Connect Platform



### The Connect Platform



#### Secure Remote Access

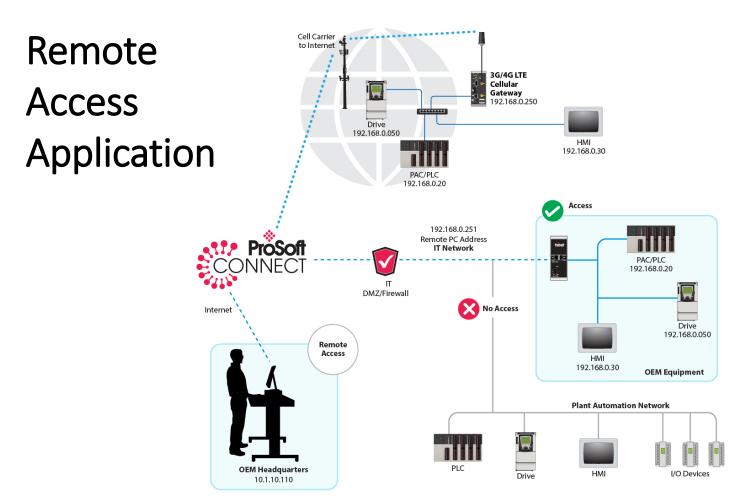
- Customers **manually** create VPN tunnels (on demand)
- Connections are on demand, not permanent
- Best used for troubleshooting machines, servicing and commissioning

#### Persistent Data Network

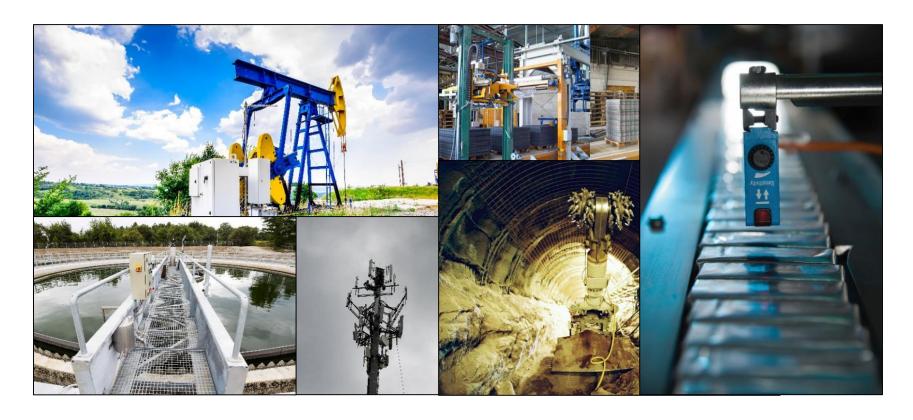
- Connect automatically creates VPN tunnels to all sites in the PDN system
- VPN tunnels remain open all the time (peer-to-peer)
- Best used for interconnecting multiple remote sites such as a SCADA-RTU networks



# Secure Remote Access



## Secure Remote Access Applications



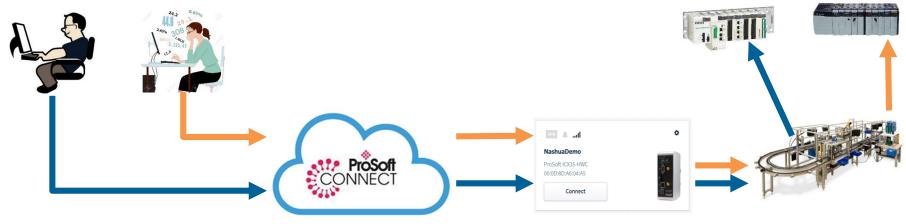
### **Concurrent Connections**

- Multiple connections at the same time
  - To different gateways within same organization



### **Concurrent Connections**

 Multiple connections to the same gateway at the same time.



Power User Plan

#### **ProSoft Connect Products**





PLX35-NB2 Wired version

Standard Plan

2 2

1 GB EasyBridge Data

**Standard Projects** 

**Concurrent EasyBridge** Connections (To Different Gateways)

**Two-Factor Authentication** (Email based)

222

3 x 3 Plan

3 GB EasyBridge Data

**Standard Projects** 

**Concurrent EasyBridge** Connections (To Same or Different Gateways)

**Two-Factor Authentication** (Email/App-based)

**Enhanced Customer Management Capabilities** 



6 x 6 Plan

6 GB EasyBridge Data

**Standard Projects** 

Concurrent EasyBridge Connections (To Same or Different Gateways)

**Two-Factor Authentication** (Email/App-based)

**Enhanced Customer Management Capabilities** 

NO CHARGE

PSC-PUP-MED-12/24 PSC-PUP-LRG-12/24

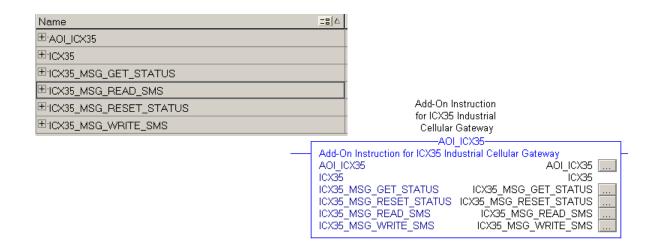
ICX35-HWC-A/E

Verizon and AT&T /

Wired connection as option

### **ICX35** without Connect

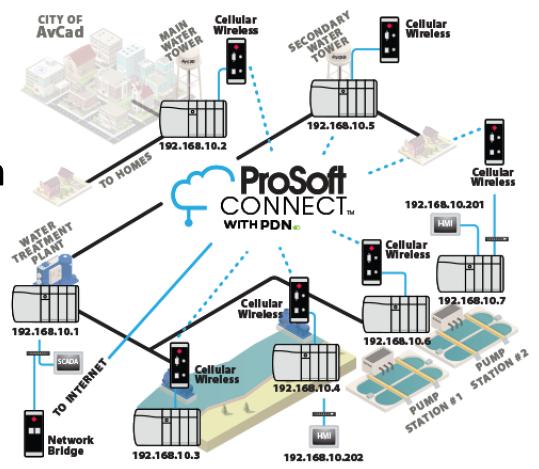
Diagnostic and SMS feature





# Persistent Data Network

Persistent
Data
Network
Application

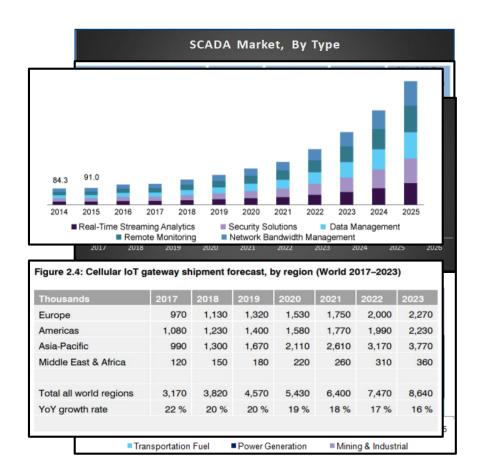


# What does the target market look like?

- SCADA/Telemetry expected to be \$40B by 2025, globally
- Water Market
- Oil & Gas
- Industrial Automation B2B, Machine Monitoring and other...

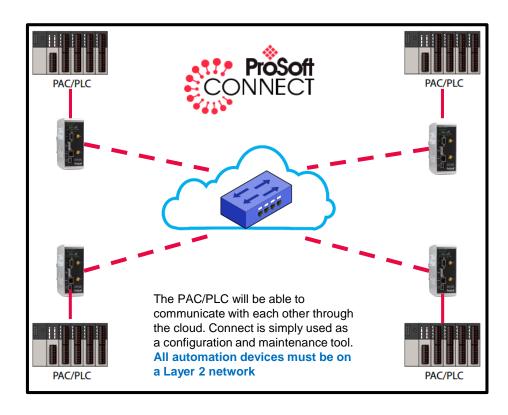
#### Key Takeaways:

- The identified target markets show significant growth over the next several years...
- Multiple applications within these sectors



# Persistent Data Network (PDN) – Main Features

- Simplicity. PDN is the easiest way to set up a secure network between remote sites
- No complex routing tables
- No local software installation or licensing
- Comprehensive audit trail for forensic review
- Simplified single platform for device and network management
- A virtual switch in the cloud



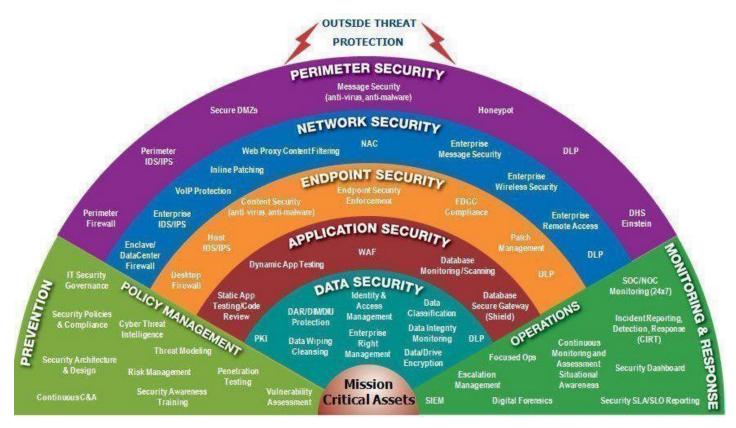
# Persistent Data Network Applications



## **Cyber Security Considerations**

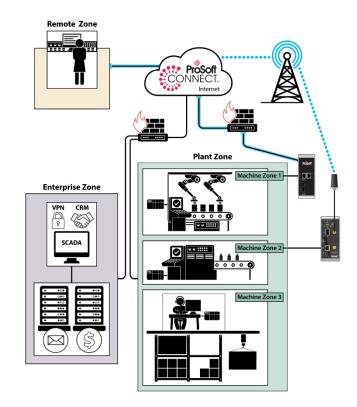


### Cyber Security Considerations - Defense-in-Depth

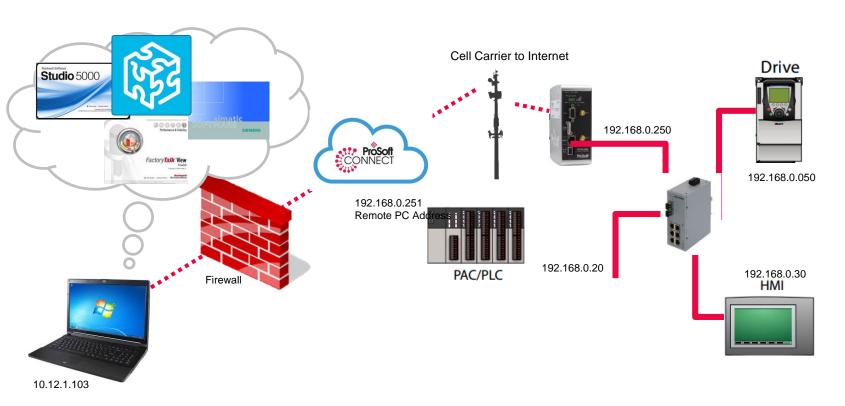


# **Cyber Security Considerations - Features**

- vLOTO™ Dynamic Authorization
- Outbound connections ONLY
- 2F Authentication (Email and App based)
- Unique and one time use tunnel credentials
- HTTPS for data viewing
- SSTP or L2TP/IPSec over HTTPS tunneling protocol
- 256-bit AES encryption
- Audit trail of user activity and changes
- Aligned with IEC-62443 and NIST 800-82
- Regular Pen Testing
- See our Remote Access Security White Paper



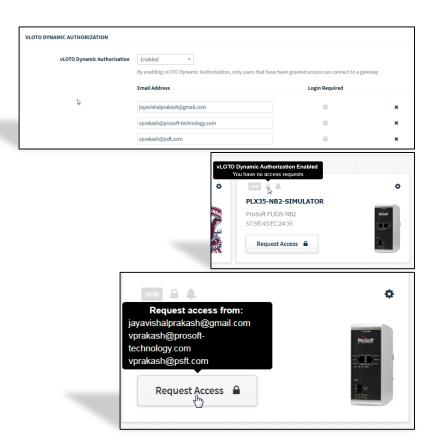
## EasyBridge™ - Advanced Networking



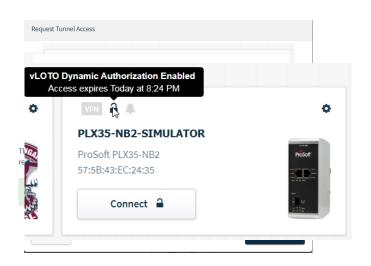
# vLOTO<sup>TM</sup> Dynamic Authorization

#### A new paradigm for Secure Remote Access

- vLOTO enables the access that OT needs and the control that IT requires
- Authorized plant personnel control <u>when</u> and <u>how</u> machines are accessed
- Authorized Approvers hold the Key
  - Must approve each remote access session
  - Approve access for specific amount of time
  - Can deny or revoke access at any time
  - Un-editable activity log of permissions, acceptance, denials
- Authorized Approvers do not have to be ProSoft Connect users
  - Can be the IT Manager, Plant Engineer, Shift Supervisors, etc.



# vLOTO<sup>TM</sup> Dynamic Authorization



#### **Requesting Access with vLOTO**

- Remote User requests access for specific amount of time, and notes the reason
- Access to the machine requires approval
- All Authorized Approvers receive access request email
- Approvals from Authorized Approvers are logged in ProSoft Connect
- Once approved, the Remote User can access the machine

### Is Connect free?

- The simple answer is yes...
  - Anyone can go to www.prosoft.io and create a account
  - Cannot do much without hardware!
- For SRA applications:
  - every gateway comes with 1GB of data per month sufficient for most remote access applications
  - For additional data or advanced security features, it is a subscription service
- For PDN applications:
  - Subscription based on number of gateways
  - Starting from 3€ per month

### **ProSoft Connect Hardware**

### PLX35 Network Bridge



- Easy and secure wired connection to the internet
- Enable / Disable remote access locally via an EtherNet/IP message
- The network bridge does not support routing. This secures communication is only established to the target LAN
- EasyBridge<sup>™</sup> secure remote access provides the easiest way to connect to remote PLCs

### ICX35 Cellular Gateway

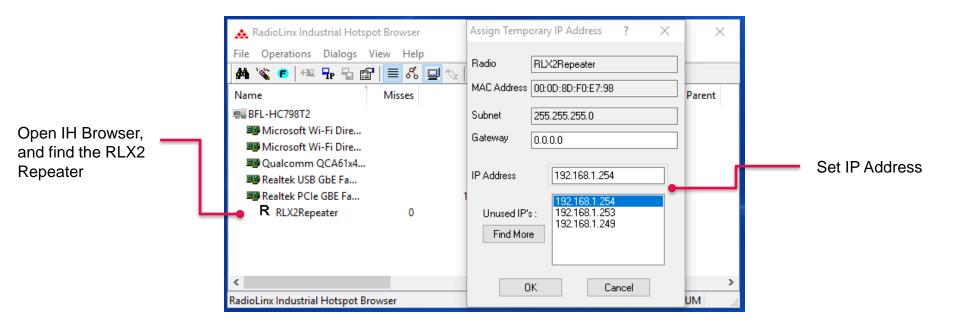


- 4G LTE compatibility with all cell carriers globally (3G fallback)
- Ethernet port can be configured as a LAN/WAN port – wired or wireless connection to ProSoft Connect
- EtherNet/IP and Modbus TCP/IP support. Your PAC/PLC can easily read diagnostic data from the gateway

# **RLX2 Wireless Product Highlights**



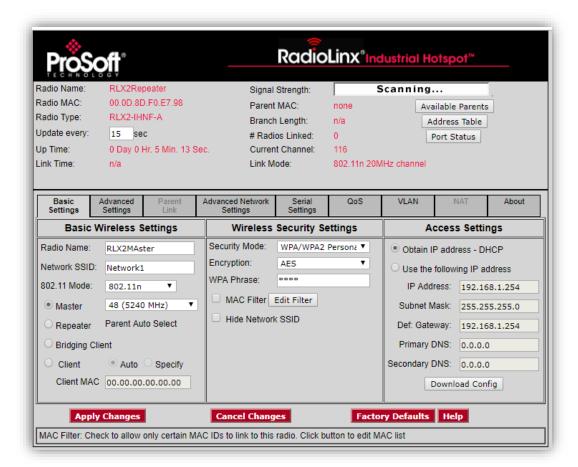
#### **RLX2** Ease of Use



#### RLX2 Ease of Use

### All that is required create WLAN network:

- SSID
- Security Mode
- Encryption
- WPA phrase



### Problem

Huge install base of Allen Bradley Remote I/O Systems

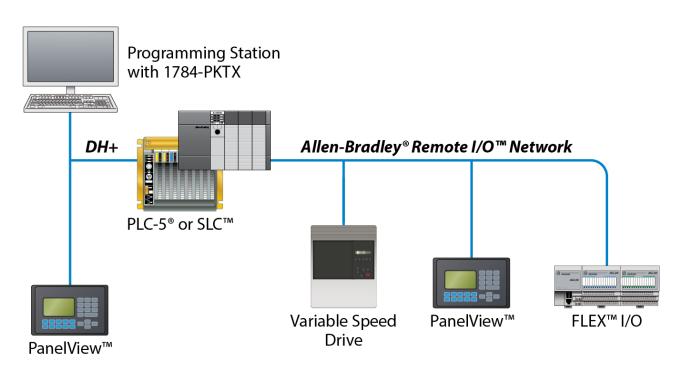


Most of the products pictured above are Discontinued

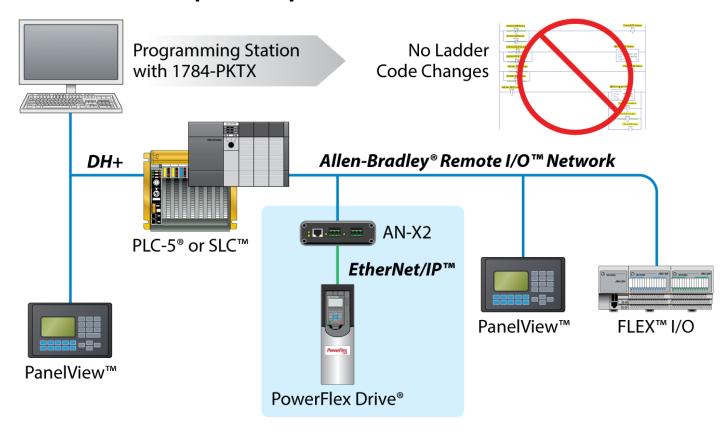
# Phased migration approach

- A new EtherNet/IP based system can be introduced with the existing DH+ or RIO networks assets in a phased manner.
- Legacy assets can be migrated one node at a time in a scheduled downtime saving time and money.
- Once a legacy asset has been updated it can be used elsewhere in the plant as a spare minimizing downtime.
- During commissioning if something goes wrong, you can put the legacy asset back in place.

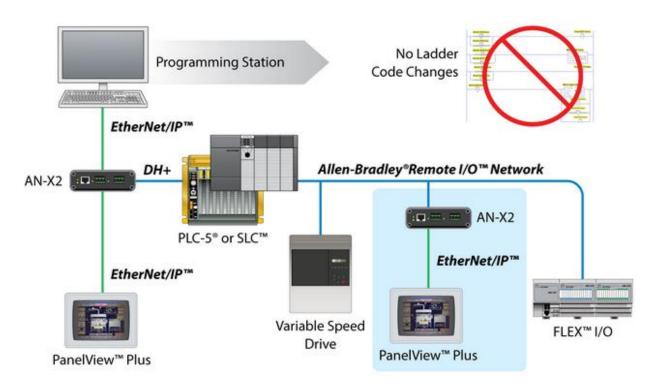
# **Existing plant**



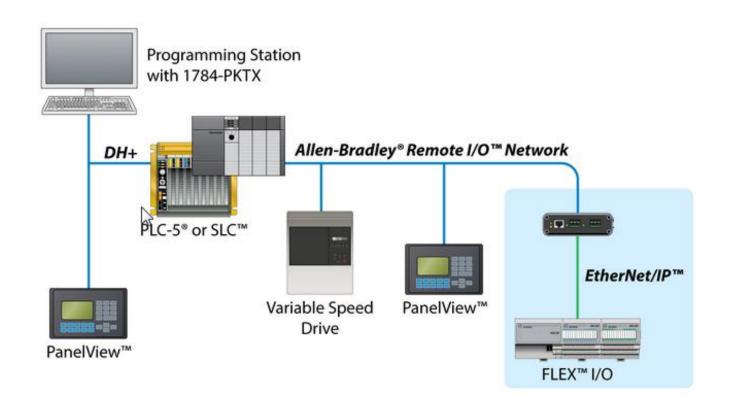
## Need to replace your Drives?



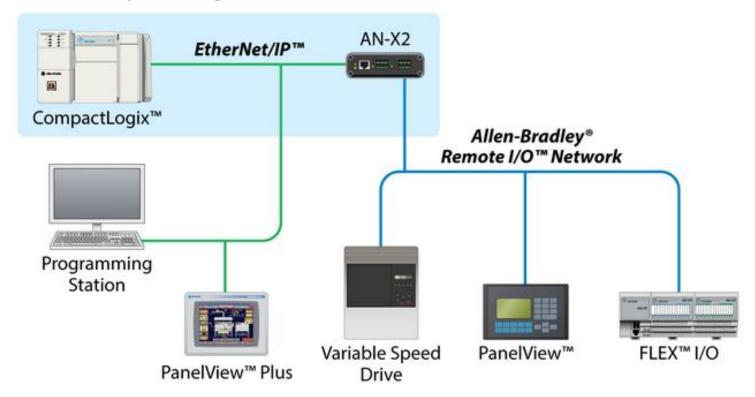
# Are your PanelView™ Terminals or Programming Stations ready for an upgrade?



### Running out of spare FLEX™ I/O Adapters?



# Want to upgrade your PLC-5® or SLC™ to CompactLogix™?



# Legacy serial protocol modernization

#### Overview

- DF1 port has removed from new processors.
- 1761-NET-ENI module is discontinued It was mainly used for
  - Uploading and downloading between Ethernet and DF1
  - Messaging between DF1 devices

#### Applications

- Many WWW facilities that were built using RA equipment
- Legacy network (DF1) Water/Waste Water (WWW) networks are distributed over a large area through leased line modems
- Primary function of the module is DF1 Radio Modem with Store and Forward

## Application example

Upgrade legacy DF1 PanelView terminals to newer PanelView Plus terminals (similar to the AN-X2 with DH+ and RIO)

PLX51-DF1-ENI only



### PLC to PLC Messaging



# Application example

Remote programming over EtherNet/IP



#### \* 1761-NET-ENI replacement



Thank you



